

# License Modules

## BUSINESS CENTRAL ESSENTIALS

### 1. Financial management

Connect data across accounting, sales, purchasing, inventory, and customer interactions to get an end-to-end view of your business. Chart financial performance in real time with built-in Power BI dashboards.

Streamline accounts receivables and payables, and automatically reconcile accounts to close and report on financials quickly and accurately, while maintaining compliance.

Refine financial forecasts by modelling and analysing data across multiple dimensions. Customize reports using seamless Microsoft Excel integration.

#### GENERAL LEDGER

Set up a company and start posting to the general ledger, chart of accounts, general journals, VAT, recurring journals, and source codes.

#### BUDGETS

Work with budgets in general ledger accounts.

#### DEFERRALS

Set up deferral templates that automate the process of deferring revenues and expenses over a pre-defined schedule.

#### BASIC FIXED ASSETS

Keep track of fixed assets and related transactions such as acquisitions, depreciations, write-downs, appreciations, and disposals.

#### BASIC RECEIVABLES

Post sales transactions in journals and manage receivables; register customers and manage receivables using general journals.

#### DIMENSIONS

Add unlimited dimensions to any ledger for advanced transaction analyses.

#### AUDIT TRAILS

The system automatically assigns audit trails and posting descriptions to every transaction. In addition, users can define reason codes to create complementary audit trails.

#### BANK ACCOUNT MANAGEMENT

Create, operate, and manage multiple bank accounts for catering to your diverse business needs and across different currencies.

#### RECONCILIATION

Reconcile your bank statement data automatically to open bank account ledger entries end to keep track of all your bank statements.

#### CURRENCIES

Manage multiple currencies throughout the system, including payables and receivables, general ledger reports, resource and inventory items, and bank accounts.



## 2. Customer Relationship Management (Basic)

Prioritize sales leads based on revenue potential. Keep track of all customer interactions and get guidance on best upsell, cross-sell, and renewal opportunities throughout your sales cycle.

Accelerate the quote to cash process. Act quickly on sales-related inquiries, manage service requests, and process payments—all from within Outlook.

Gain a comprehensive overview of your service tasks, workloads, and employee skills to effectively assign resources and accelerate case resolution.

### CONTACTS

Maintaining an overview of your contacts and record your contact information for all business relationships.

### CAMPAIGNS

Organize campaigns based on segments of your contacts that you define.

### OPPORTUNITY MANAGEMENT

Keep track of sales opportunities, section your sales processes into different stages, and use this information to manage your sales opportunities.

### DYNAMICS 365 FOR SALES INTEGRATION

Integrate with Dynamics 365 for Sales in a few easy steps to synchronize your data, including sales orders, item availability, units of measure, and currencies.



### 3. Automate and Secure Supply Chain Management

Use built-in intelligence to predict when and what to replenish. Purchase only what you need with dynamically updated inventory levels.

Maintain the right amount of inventory by automatically calculating stock levels, lead times, and reorder points. Suggest substitutes when requested items are out of stock.

Get recommendations on when to pay vendors to use vendor discounts or avoid overdue penalties. Prevent unnecessary or fraudulent purchases through approval workflows.

#### SALES ORDER MANAGEMENT

Manage sales orders, blanket sales orders, and sales order processes.

#### PURCHASE ORDER MANAGEMENT

Manage purchases, blanket orders, and purchase order processes.

#### WAREHOUSE MANAGEMENT (BASIC AND ADVANCED)

Warehouse functionality in Business Central can be implemented in different complexity levels, depending on a company's processes and order volume. The main difference is that activities are performed order-by-order in basic warehousing when they are consolidated for multiple orders in advanced warehousing.

#### ITEM TRANSFERS

Track inventory as it's moved from one location to another and account for the value of inventory in transit at various locations.

#### LOCATIONS

Manage inventory in multiple locations that may represent a production plant, distribution centre, warehouse, showroom, retail outlet, or service car.

#### ASSEMBLY MANAGEMENT

To support companies that supply products to their customers by combining components in simple processes without the need of manufacturing functionality, Business Central includes features to assemble items that integrate with existing features, such as sales, planning, reservations, and warehousing.



## 4. Human Resources (Basic – Talent additional)

### EMPLOYEES

Group and track employee information and organize employee data according to different types of information, such as experience, skills, education, training, and union membership.

### EXPENSE MANAGEMENT

Post expenses against employee cards to track and reimburse their expenses.

## 5. Project Management

Create, manage, and track customer projects using timesheets along with advanced job costing and reporting capabilities. Develop, modify, and control budgets to ensure project profitability.

Manage resource levels by planning capacity and sales. Track invoicing for customers against planned costs on orders and quotes.

Make effective decisions with real-time insight on project status, profitability, and resource-usage metrics.

### RESOURCES

Register and sell resources, combine related resources into one resource group or track individual resources.

### ESTIMATES

Monitor resource usage and get a complete overview of your capacity for each resource with information about availability and planned costs on orders and quotes.

### JOBS

Keep track of usage on jobs and data for invoicing the customer. Manage both fixed-price jobs and time-and-materials jobs.

### TIMESHEETS

Timesheets are a simple and flexible solution for time registration with manager approval and integrate with Service, Jobs, and Basic Resources.

## 6. Other Functionality

### MULTIPLE LANGUAGES

Switch languages on the client in real time provided that the desired language is available.

### REASON CODES

Define a set of reason codes that can be assigned to individual transactions throughout the system, providing user-defined audit trails.

### EXTENDED TEXT

Set up an unlimited number of lines to describe inventory items, resources, and general ledger accounts.

### INTRASTAT REPORTING

Automatically retrieve the necessary data to report Intrastat information to statistics authorities. Local customs authorities can inform you whether your company is obligated to file such a report.

### OUTLOOK INTEGRATION

Synchronize your to-do items and your contacts with your meetings, tasks, and contacts in Outlook.

